






Questions to consider when buying or selling your business

 Is sale information kept confidential?

 What is my business worth?

 When is the best time to sell?

 Who are the prospective buyers?

 Approximately how long is the sale process for my business?



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Connecting Buyers and
Sellers Around the World

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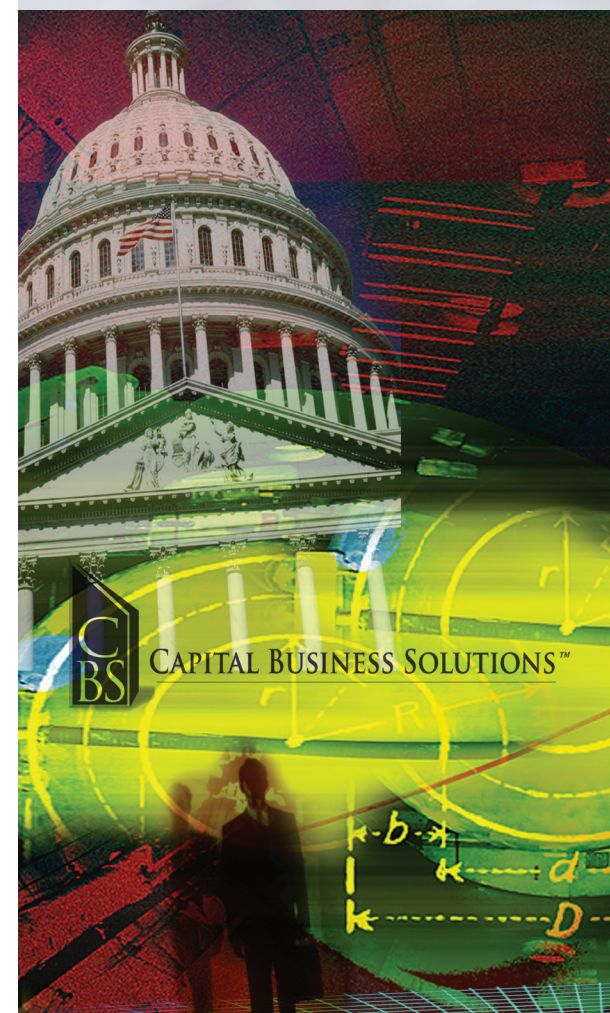
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RESULTS DRIVEN INDUSTRY LEADER

The Ideal Partnership

Capital Business Solutions™ is an intermediary that specializes in businesses ranging in size from \$5 - \$100 million, with land opportunities up to \$200 million. This range distinguishes us from "main street" business brokers and Wall Street M&A firms that shy away from transactions under \$100 million.



Corporately, we are associated with 14 professional business listing services and 3,500 equity groups. The professional staff within the Capital family is truly impressive. The South Florida Corporate Office boasts a senior marketing executive with thirty five plus years experience, a forensic accountant, three CPA's, mortgage brokers, urban planners and sales professionals. We have become the "RESULTS DRIVEN INDUSTRY LEADER" by pooling the team's experience and applying it to every listing.



Our sales experts will assist in positioning your business for sale, negotiating the contract and in structuring the closing. Unlike other M&A firms, we do not require any up front fees. Capital's policy is to be compensated strictly on a performance basis.

Capital has offices throughout the US as well as global exposure. This is a strategic advantage that no other brokerage house can offer. Each office has access to Capital's extensive corporate data base of pre-qualified buyers, as well as commercial investor equity groups. This provides our sellers immediate global exposure and facilitates a rapid transaction cycle.

Frequently, a seller is simply not prepared for the due diligence that buyers will demand in terms of accumulation and reprocessing of both financial and historical data. Preparing this information in a digestible format is something in which we take great care.



Each listing valuation is based on formulations that differ for every industry, size category and individual characteristics, as well as on comparable sales-price statistics. This analysis takes into account not only the tax returns that each business must have, but also the hidden earning - owner benefits - that are added back to the accountants' figures. This represents a truer economic value.

When you retain Capital, you are not simply hiring a transaction agent, but a complete team of experts who stand ready to assist you through the entire process - and beyond.



Consulting services
available pre-positioning for:

- Eventual Sale
- Financing
- Market Penetration
- Equipment Leasing
- Personal Financial Planning

For further information,
contact us today!

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